

Evaluative Report of Institute of Management Studies - A

1. Name of the Department: Institute of Management Studies
2. Year of establishment: 1969
3. Is the Department part of a School/Faculty of the university? Yes (DAVV)
4. Names of programmes offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., D.Sc., D.Litt., etc.)

Programmes	Number	Course/Subjects
UG	2	BBA (HA), BBA (Ecom.)
PG	8	MBA (FT) (FA) (MM) (EC) (HA) (DM) (HR) MBA(Executive)
Integrated Masters	2	MBA (EC) (HA)
M.Phil.	2	M.Phil.(Defence), M.Phil. (Management)
Ph.D.	1	Research Centre
PG Diploma	1	PGDHRM
Total	16	

5. Interdisciplinary programmes and departments involved: All the Programmes offered by the Institute of Management Studies are of Interdisciplinary nature. The institute has its own internal faculty members and also invite expert faculty members to teach different subjects.
6. Courses in collaboration with other universities, industries, foreign institutions, etc. : NIL
7. Details of programmes discontinued, if any, with reasons: NIL
8. Examination System: Annual/Semester/Trimester/Choice Based Credit System:
Semester Examination (Follow Choice Based Credit System)

9. Participation of the department in the courses offered by other departments:

Some Faculty members of the Institute teach in other UTDs such as IIPS, School of Commerce, and Academic Staff College.

10. Number of teaching posts sanctioned, filled and actual (Professors/Associate

Professors/Asst. Professors/others)

	Sanctioned	Filled	Actual (including CAS and MPS)
Professor	6	5	5
Associate Professors	11	8	8
Asst. Professors	22	12 +7 (Contractual)	12 +7 (Contractual)
Others			

11. Faculty profile with name, qualification, designation, area of specialization, experience and research under guidance

S.No.	Name	Qual.	Designation	Area of Specialization	Exp in years	number of Ph.D./D.Litt /D.Sc. theses submitted/ accepted/ resubmitted/ rejected in the last four years
1	Dr. P.N.Mishra	M.B.A., M.Sc, D.Phil., LL.B. (Hons.)	Director & Professor	Q.T and Ethics	39	08
2	Dr. P.K.Gupta	PhD,M.C.M., M.A., L.L.B.,B.A.(Hons.)	Professor	HRM & OB	37	04
3	Dr. Rajiv Gupta	M.B.A., Ph.D.	Professor	Marketing	30	05

		F.D.P.(IIM A)				
4	Dr. J. Sonwalkar	Ph.D., MBA, MA(Social Work), MA (History)	Professor and Director, Distance Education Programme	Marketing	30	05
5	Dr.(Mrs) Sangeeta Jain	M.B.A., Ph.D.	Professor	HRM & OB	21	07
6	Dr. Alpana Trehan	M.A.,A.T.M.,M.B.A.,Ph.D	Reader	Finance and Economics	28	07
7	Dr. Rajendra Singh	B.E.M.E.,M.B.A.,Ph.D.	Reader	Marketing & IT	14	04
8	Dr. Rajnish Jain	Ph.D. , MBA	Reader	Marketing	24	05
9	Mr. Niranjan Shrivastava	MCA,M.Tech.	Lecturer Selection Grade	I.T.	24	
10	Mr. Manish Unhale	B.E.,M.B.A. , LLB	Reader, On ex India leave	Q.T and Marketing	14	
11	Dr. Deepak Shrivastava	M.Tech, MBA, PhD	Reader	I.T.	20	04
12	Dr. KAPIL SHARMA	PhD, MMS, LLB, DBF	Reader	Finance	14	04
13	Dr. N.K. Totala	PhD,M Com,B Com	Reader	Finance	26	01
14	Dr. M.K. Arya	MBA, M.com ,PhD	Reader	Finance	13	
15	Dr. C.C. Motiani	MBBS,MB A(HA),PhD	Lecturer	Hospital Administration	9	
16	Dr. Ajai Kumar Jain	MBBS,MB A(HA), LL.B. (Hons.) ,Ph D	Lecturer	Hospital Administration	13	
17	Dr. Vivek Sharma	BE, MBA,PhD	Sr. Lecturer	Q.T and O.R	9	
18	Dr. Piyush Kendurkar	B.Sc.(Elex.) ,MCA, Ph.D	Sr. Lecturer	I.T.	8	
19	Dr. Pankaj Chouhan	M.Sc. stats,PhD (stats.)	Lecturer	Q.T and O.R	6	
20	Dr. Shine David	MBA UGC-Net,PhD	Lecturer	HRM & OB	7	

21	Dr. B.P. Singh	B.Sc.,MBA , Ph.D.	Lecturer	Marketing	5	
22	Ms. Nishabano Siddiqui	BBA, LLB (Hons.), MBA (EC), LL.M.	Lecturer	Law & I.T	8	
23	Ms. Anandita Chatterjee	MHA	Lecturer	Marketing	9	
24	Mr. Santosh Choube	B.Sc., MCA	Lecturer	I.T.	7	
25	Ms. Sona Fating	MBA (eCom)	Lecturer	I.T.	4	
26	Mr. Achal Hardiya	MMS	Lecturer-Contractual	I.T.	1	
27	Mr. Alok Malviya	MCA.	Lecturer-Contractual	I.T.	1	
28	Ms. Deepa Katiyal	MBA	Lecturer-Contractual	HRM & OB	10	
29	Ms. Divya Purhoit	MBA	Lecturer-Contractual	Tourism & Management	2	
30	Ms. Jyoti Jain	MBA	Lecturer-Contractual	HRM & OB	2	
31	Ms. Bhawna Saun	MBA	Lecturer-Contractual	HRM & Mktg	1	
32	Ms. Kavita Sharma	MBA	Lecturer-Contractual	Finance	10	

12. List of senior Visiting Fellows, adjunct faculty, emeritus professors

S.No.	Name of the Faculty
1	Ms. Avneet Kaur Narang
2	Mr. Sachin Anchaliya
3	Ms.Suhas Jain
4	Mr. Dinesh Wadhwa
5	Mr. Shirish Kutumbale
6	Mr. Vivek Vyas
7	Mr. Sanjeev Verma
8	Mr. Kapil Khandelwal
9	Mrs. Ishani Maheshwari
10	Mr. Ashish Barthwal

11	Ms. Jaya Sharma
12	Mrs. Richa Bhargava
13	Mrs. Kamna Tiwari
14	Mrs. Sangeeta Choudhary
15	Mr. Sumeet Soni
16	Mr. T.S. Baghel
17	Ms. Shruti Khandelwal
18	Mr. Arvind Paranjape
19	Ms. Meenal Gattani
20	Mr. Ajay Chhabaria
21	Ms. Sapna Adwani
22	Mr. Pankaj Wadhvani
23	Ms. Rounak Jain
24	Mr. Aditya Singh Parmar
25	Mr. Kuntal Sharma
26	Ms. Nupur Banerjee
27	Mr. Sanjay Katiyal
28	Dr. Aniket Sane
29	Mr. Avinash Sharma
30	Ms. Rekha Reshwal
31	Prof. S.K. Chitle
32	Mr. Anish Choudhary
33	Mr. Rajesh Khandelwal
34	Mrs. Ayushi Vyas
35	Ms. Zaira Maqbool
36	Mr. Akhilesh Tiwari
37	Mr. Chetan Nagar
38	Mr. Hemant Pal
39	Mr. Vivek Kapre
40	Ms. Kratika Pradhan
41	Ms. Chetana Sawant
42	Mr. Lalit Ingle
43	Mr. Bal Krishna Jakhetiya
44	Dr. Ghanshyam Asrey
45	Dr. Jaishree Bansal
46	Dr. Ramprakash
47	Dr. Anita Jain
48	Ms. Arpita Belapurkar
49	Ms. Megha Joshi
50	Dr. Vinod Sethi

51	Dr. A.K. Dwivedi
52	Dr. Shraddha Sahajpal
53	Dr. Mahesh Somani
54	Mr. Rajeev Singh
55	Ms. Kamna Laad
56	Ms. Usha Tiwari
57	Ms. Richa Sharma
58	Dr. Bhavya Chaturvedi
59	Mr. Naresh Demla
60	Dr. Rajni Relwani
61	Ms. Surbhi Loharia
62	Mr. Chetan Lad
63	Mr. Suhas Dhande
64	Mr. Neeraj Motwani
65	Mr. Neelesh Jain
66	Mr. Vaibhav Gupta
67	Dr. Roopa Modi
68	Ms. Veenus Jaiswal
69	Mr. Nitin Nagar
70	Mr. Ashok Holani
71	Mr. Ashish Udawat
72	Mr. Divyesh Shrivastava
73	Ms. Anjali Pathak
74	Ms. Rinki Sahu
75	Mr. Jeet Patidar
76	Dr. Y Samdaria
77	Mr. Vikas Sen
78	Dr. S.R. Gupta
79	Mr. Dinesh Bargale
80	Ms. Arpita Pithadia
81	Dr. Deepesh Mahajan

13. Percentage of classes taken by temporary faculty – programme-wise information
60% (approx.)
14. Programme-wise Student Teacher Ratio : 17 : 1
15. Number of academic support staff (technical) and administrative staff:

sanctioned, filled and actual :

49 (Including support staff and administrative staff – regular, contractual and daily wages)

16. Research thrust areas as recognized by major funding agencies:

Micro Finance and Work Stress

17. Number of faculty with ongoing projects from a) national b) international funding agencies and c) Total grants received. Give the names of the funding agencies, project title and grants received project-wise.

S.NO.	File No.	Name and Address	subject	Title	Allocation	Instalment
1.	File no.- 6- 97/2012	Dr. Kapil Sharma Devi Ahilya univ.	Management	A study of impact of Micro Finance Funding on the Socio Economic Development of Tribal Women in Malwa Region	98,000/-	74000/-

2.	F.No.6-99/2012	Dr. Vivek Sharma Devi Ahilya Univ.	Management	A Study of work stress level in employees of manufacturing sector in Madhya Pradesh with specific reference to Automobile Industry	90,000/	70,000/
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18. Inter-institutional collaborative projects and associated grants received

- a) National collaboration b) International collaboration

NIL

19. Departmental projects funded by DST-FIST; UGC-SAP/CAS, DPE; DBT, ICSSR, AICTE, etc.; total grants received.

Two individual projects are funded for faculty members (details given in 17)

20. Research facility / centre with

- state recognition
- national recognition
- international recognition

The Institute is a recognized research centre for Ph.D. in Management offering UGC recognized Ph.D. degree. The centre is recognized at state, national and international level.

21. Special research laboratories sponsored by / created by industry or corporate bodies NIL

22. Publications:

S.NO.	PUBLICATIONS	2008-09	2009-10	2010-11	2011-12	2012-13	Total
1.	Research Papers(International)	6	11	0	9	4	30
2.	Research Papers (National)	19	26	14	35	38	132
	Total of Research Papers	25	37	14	44	42	162
3.	Monographs	----	-----	1	-----	-----	
4.	Chapters in Books	4	12	10	11	29	66
5.	Books edited	----	-----	-----	1	-----	
6.	Books Authored	1		4	2		7

	Dr. Rajnish Jain	Dr. Pankaj Chauhan
Citation Index	100	72
h-index	5	4
Impact Factor	1.95	

IMS – List of Publications (2008-09 to 2012-13)

Research Paper International (2008-2009)

Dr.P.K.Gupta:-

- “A study of e-HR Transformation, Global Digital Business Review, Published by: Global Digital Business Association, Inc. (USA) October 15-18, 2008. (with Alpana Trehan, Shine David and Kamal Nayan Agrawal)
- “E-Business: a case study of Consumer Trust” Global Digital Business Review, Published by: Global Digital Business Association, Inc. (USA) October 15-18, 2008. (with Dr. Alpana Trehan, Kapil Jain and KamalNayan Agrawal)
- “Human Resource Information System: A Study of Employee Perception in India, Journal of Global Information

Technology,(USA)Vol.3.No.1 & 2, December 2008 (with Alpana Trehan, and Kamal Nayan Agrawal)

Dr.Alpana Trehan :-

- A study of e-HR Transformation by Dr. P. K. Gupta, Dr. Alpana Trehan Shine David and Dr. Kamalnayan Agrawal, Global Digital Business Association annual conference New Carrollton, Maryland USA, 2008.
- E-Business: a case study of Consumer Trust” by, Dr. Alpana Trehan, Dr. P. K. Gupta Kapil Jain and Dr. Kamalnayan Agrawal, Global Digital Business Association annual conference New Carrollton, Maryland USA, 2008.
- HR Information System: A Study of Employee Perception in India - Dr. P.K. Gupta, Dr.Alpana Trehan, and Dr. Kamalnayan Agrawal, Journal of Global IT, (USA) Vol.3. No.1 & 2, Dec 2008.

Research Paper National (2008-2009)

Dr.P.K.Gupta :-

- “Organisational Commitment: Revisited” Journal of the Indian Academy of Applied Psychology, 2008, 34, 57-68. (With Singh,B.& Venugopal, S.)

Dr.Jayant Sonwalkar:-

- Sonwalkar J., Neema Geeta : “A Study of the Effect of Gender, Family Income and their Interaction on Brand Persona in FMCG sector among college youth” published in refereed International Journal of Management Science, Gaziabad, July -Dec 2008, ISSN: 937-824X

- Sonwalkar J., Mittal Alok, and Ramgir Harsh: “Customer Relations Management in Banking Sector: A comparative Study of ICICI and SBI” Published in refereed NICE Journal of Business, ISSN: 0973-449X, 2008
- Sonwalkar J., Neema Geeta, : “Study of the Factor Responsible for Brand Preference in FMCG Products among College Students.” Published in IMS Journal published by IMS group of Institutes Noida, indexed in USA published in June 2008 ISS NO 937-824X

Dr.Sangeeta Jain`:-

- Jain Karuna, Sangita Jain and V. K. Jain (2008). TQM in Technical Education: A Literature Review, SHODH, 4(1), pp. 167-171.
- Jain, Rajnish, Aney Alex and Sangeeta Jain (2008),“Diagnostic Services and Healthcare: Strategies for effective performance”, I U Journal of Services Marketing, 6 (2), 48-56. ISSN: 0972-9224

Dr.Rajnish Jain

- Jain, R., Alex, A. and Jain, S. (2008), “Diagnostic Services and Healthcare Strategies for Effective Performance”, ICFAI Journal of Services Marketing, 6 (2), 48 – 56.

Dr.Alpana Trehan :-

- A Study of Renovation of HRD by Implementation of Information Technology (Reference No.143) Second PIMR International Conference 2008 on Navigating Globalisation Through Quality Initiatives, 2008.

- HR Outsourcing: Emerging conception in India Inc. (Reference No. 147) Second PIMR International Conference 2008 on Navigating Globalisation through Quality Initiatives, 2008.
- Role of Consumer Trust on e-Commerce, National conference on Information Technology Issues and Challenges, PIPS, Indore, 2008.

Dr.Rajendra Singh :-

- Paper presented on “Role of e-commerce in Banking industry”, international conference during April 25-26,2008, at MEDI CAPS, Indore

Dr.Deepak Shrivastava :-

- Deepak Shrivastava and, (2008)Emerging Role of Non Government Organizations in Healthcare Management published in Management Effigy Research Journal of Shri Vaishnav Institute Of Management, Indore Vol III, Issue I Jan- June 2008.
- Deepak Shrivastava and , (2008)Critical Issues in E-Commerce. Presented in 5th National Conference on Information Technology: Issues and Challenges organized by Pioneer Institute of Professional Studies, Indore, May 2008

Ms.N.B.Siddiqui:-

- Case study entitled ““Let blockheads read what blockheads wrote”- A case of Sheetal Exports” published in SHARE Journal of Multidisciplinary Research and Studies: ISSN 0976-4712 Volume:2 issue:2

- Published a paper on “ Impact of Multi National cooperation on foreign collaborations in India”. The paper published in the monograph of vaishnav commerce collage Indore in the year 2009.

Dr.Pankaj Chouhan :-

- Singh, R., Chauhan, P., and Sawan, N. (2008): On linear combination of ratio and product type exponential estimator for estimating the finite population mean. *Statistics in Transition-New series*, June, Vol. 9, No. 1, pp. 105-115.(ISSN 1234-7655)
- Singh, R., Chauhan, P., Sawan, N. and Smarandache, F. (2008): Ratio Estimators In Simple Random Sampling Using Information On Auxiliary Attribute. *Pak. Jour. Stat. Oper. Res.*, Vol. IV, No.1, pp. 47-53.(ISSN 1816-2711)

Dr.Shine David :-

- “A study of E-HR Transformation” in *Global Digital Business Review* Vol.3, No.1, October, 2008, pp 78-83. ISSN 1931-8146 (P.K.Gupta,Alpana trehan, David Shine and kamal nayan Agarwal)
- “Human Resource Information Systems – A study of an Employee Perception in India” in *Journal of Global Information Technology* Vol.3, No.1 & 2, December 2008. ISSN 1931-8162 (Gupta, P.K., trehan, Alpana and Shine, David)

Chapters in Books:

- Mittal, S. and Jain, R. (2008). IT Based Services and Customer Satisfaction in Retail Banking. In I. C. Gupta and Deepak Jaroliya (Eds.), “IT Enabled Practices and Emerging Management Paradigms”. Excel Books, New Delhi (ISBN: 978-81-7446-676-1), pp. 112-123.

- Chapter entitled “A study on renovation of H.R.D by implementation of I.T. in India” in the book “Navigating Glocalisation through Quality Initiatives” by Excel Books, New Delhi (2008), pp. 119-126. ISBN-978-81-7446-594-8 (Shine david and Alpana trehan)
- Chapter entitled “H.R. Outsourcing: Emerging Conceptions in India Inc.” in the book “Navigating Glocalisation through Quality Initiatives” by Excel Books, New Delhi (2008), pp. 207-218. ISBN-978-81-7446-594-8. (Shine david and Alpana trehan)
- Chapter entitled “ Horizons of Knowledge Management and Information Technology” in the book “IT enabled practices and emerging Management Paradigms” by Excel Books, New Delhi (2008), pp . 24-29. ISBN: 978-81-7446-676-1. (Shine david and Alpana trehan)

Books Authored

Dr.Rajiv Gupta

- Book Business Policy and Strategic Management in co-authorship with William Glueck and Lawrence Jauch, 2008, New Delhi, Frank Brothers & Co. Pvt. Ltd.

Research Paper International (2009-2010)

Dr.Jayant Sonwalkar:-

- Arya Maneesh Kant, Sonwalkar Jayant, , (2009); “Role of non-interest income in reducing the volatility of total income of banks.” Published in “Review of Business and Technology Research USA, Vol. 2, No. 1, 2009, pp. 1-6, ISSN 1941- 9414.

Dr.Alpana Trehan:-

- A Study of Role of Information Technology on Supply Chain Management, Alpana Trehan, Kamal Nayan Agrawal, P.K.Gupta, Shine David, Review of Business and Technology Research Vol. 2, No. 1, 2009, pp. 1-4 ISSN 1941-9414

- Microcredit: A Financial Innovation and Its Welfare Effects, Alpana Trehan, Devika Trehan, , Kshama Jaiswal , Review of Business and Technology Research, Vol. 2, No. 1, 2009, pp. 1-8, ISSN 1941-9414

- Consumers' Perceptions Towards E-Transaction: A Study ,Kapil Jain, Alpana Trehan, Review of Business and Technology Research Review Research Vol. 2, No. 1, 2009, pp. 1-8 ISSN 1941-9414

Dr. M.K. Arya

- Jhavar Ashok, Arya Maneesh Kant. 2009 “An analysis of Wage Burden and Profitability of Indian Banking Sector” published in *Review of Business and Technology Research* Vol. 2, No. 1, 2009, pp. 1-6 ISSN 1941-9414, and presented in International Conference jointly organized by Modern Technology and Management Institute, USA; University of Maryland, Eastern Shore, USA and Frostburg State University, USA.

- Arya Maneesh Kant, Sonwalkar J.,2009 Role of non-interest income in reducing the volatility of total income of banks. Vol. 1 No. 1, 2009, pp. 1-6 ISSN 1941-9414, and presented in International Conference jointly organized by Modern Technology and Management Institute, USA; University of Maryland, Eastern Shore, USA and Frostburg State University, USA

Dr.A.K.Jain

- Jain, Dr. Ajai Kumar et.al (2009), - “Exploring the potentiality of Medical Tourism & Domestic Medical Tourism in India” – in Global Issues in Business Technology (ISSN No. 1941 – 9406)
- Jain, Dr. Ajai Kumar etal (2009)– “Health Insurance – Its penetration & Awareness among General public” – in Global Issues in Business Technology. (ISSN No. 1941 – 9406)

Piyush Kendurkar

- Jain, Sangeeta, Vivek Sharma and Piyush Kendurkar (2009), “Effect of Quality of Work life on Organizational Citizenship Behavior”In V K Jain, *Strategies for Organizational Excellence*. New Delhi: PIPS- Excel. (ISBN 978-81-7446-784-3)

Mr.Santosh Choube :-

- Ethical issues in Information and Communication Technology, International Conference being jointly organized with Department of Business, Management and Accounting (University of Maryland Eastern Shore), Frostburg State University, USA at Indore, Madhya Pradesh, India from December 22-24, 2009, ISSN: 1941-9414 Vol 2.

Dr.Pankaj Chauhan :-

- Singh, R., Chauhan, P., and Sawan, N. (2009): Improvement in estimating the population mean using exponential estimator in simple random sampling. Bulletin of Statistics and Economics, Vol. 3; No. A09, Ceser. (ISSN 0973-7022)
- Singh, R., Chauhan, P., and Sawan, N. (2009): Improvement in estimating the population mean using two auxiliary variables in two

phase sampling. Italian Journal of Pure and Applied Mathematics, No. 27. Italy

Research Paper National (2009-2010)

Dr.P.N.Mishra :-

- Impact of Demographic Variables on Service Quality Expectation: A Study of State Bank of Indore, Disha Journal of Management, Vol.3, July-Sep 2009 (With Jain, Pooja)

Dr.P.K.Gupta :-

- “A Study of role of Information Technology on Supply Chain Management” *Review of Business and Technology Research Vol. 2, No. 1, 2009, pp. 1-4* ISSN 1941-9414 (with Alpana Trehan, Kamal Nayan Agrawal, & Shine David)
- “Indian Railways: A shift towards Information Technology upgradation”, *Review of Business and Technology Research, Vol. 2, No. 1, 2009, pp. 1-8* ISSN 1941-9414 (with Parimal H. Vyas & Arkaja Gupta)
- “Effect of Workers Performance on E-Waste Management” *Review of Business and Technology Research, Vol. 2, No. 1, 2009, pp. 1-9* ISSN 1941-9414 (with Preeti Singh)

Dr.Jayant Sonwalkar:-

- Sonwalkar J., Mittal Alok: “Impact of Brand Image in Selection of Banking Services by Business Houses” published in refereed Journal Synergy, Journal of Management and IT, Gaziabad .Volume 7, Number 1, January 2009 Issue, ISSN 0972 – 7361 Page 5 – 22

Dr.Rajnish Jain:-

- Mittal, S. and Jain, R., (2009/2010), “Effect of IT based services on customer satisfaction in banking industry”, *Prestige International Journal of Management Research*, 2/3 (2/1), 7-16.
- Jain, R. and Bagdare, S. (2009), “Determinants of Customer Experience in New Format Retail Stores”, *Journal of Marketing and Communication*, 5 (2), 34 – 44.

Dr.Alpana Trehan:-

- Sharing of Digital Resources By B-School Students: An Important Tool For Employability,Alpana Trehan, , Pooja.S.Kushwaha,Review of Business and Technology Research Vol. 2, No. 1, 2009, pp. 1-4 ISSN 1941-9414,

Dr.Rajendra Singh :-

- “Transformation of Traditional Marketing Mix to Virtual Marketing Mix”, Review of Business and Technology Research Vol 2, no1,2009,pp 1-7.
- “Cyber Security : Implementation of Image logging system in web forensic and law enforcement” , Review of Business and Technology Research Vol 2, no1,2009, pp 1-6.
- “Study of the factors affecting prescription behavior of the doctors (with special reference to Madhya pradesh)”, Review of Business and Technology Research vol2, no1,2009,pp-1-5.

- “Peer influence on acceptance of SMS advertising by the mobile users: An empirical study”, Review of Business and Technology Research
- “ A study of Perceived Satisfaction among ICU patients in Private/Public Hospital in the national conference on Transforming Present Economic challenges in to global prosperity at Maharaja Ranjeet Singh college of Professional Sciences, Indore. ISBN 978-81-7446-824-6.

Dr. Deepak Shrivastava :-

- Deepak Shrivastava and, Shilpa Parekh,(2009), KM Practices in Management Education, Computational Intelligence.

Mr. Niranjana Shrivastava :-

- “*Web-based Teaching : The right approach for Distance Learner*” . The paper was presented in the 2009 International conference on Global Issues in Business and Technology, Organized by Modern Technology and Management Association, USA in collaboration with Frostburg State University, USA and University of Maryland, Eastern Shore, USA from December 22-24, 2009 at Indore, India and published in the Conference proceedings in the Review of Business and Technology Research (RBTR), vol2, No.1, 2009 (ISSN 1941-9414).

Dr A.K.Jain:-

- Jain, Dr. Ajai Kumar et.al (2009), - “Exploring the potentiality of Medical Tourism & Domestic Medical Tourism in India” – in Global Issues in Business Technology (ISSN No. 1941 – 9406)
- Jain, Dr. Ajai Kumar et.al (2009)– “Health Insurance – Its penetration & Awareness among General public” – in Global Issues in Business Technology. (ISSN No. 1941 – 9406)

Ms.Anandita Chaterjee:

- ‘Service Quality Perception towards Hospital Services – A study of Indore city’, presented at International Conference on Innovative Global Practices in Management, organized by Prestige Institute of Management and Research, January 2009.

Ms.N.B.Siddiqui:-

- Published a paper on “ Study of e-marketing tools of NGOs for relationship management” MTMI international conference dt. December 2009, ISSN 1941-9414

Dr.Pankaj Chouhan:

- Singh, R., Chauhan, P., Sawan, N. and Smarandache, F. (2009): Improved exponential estimator for population variance using two auxiliary variables. Octagon Mathematical Magazine, Vol. 17. No. 2. pp. 667-674.

Dr.Shine David :-

- Research paper entitled “A study of role of Information Technology on Supply Chain Management” in Review of Business and Technology Research, Vol.2, No.1, December, 2009, pp 1-4. ISSN 1941-9414. (Alpana trehan, kamal Nayan Agarwal, p.k.gupta and Shine David)
- Research paper entitled “Sustainable Telemedicine Paradigms for Future- Proof Health Care in India” in Review of Business and Technology Research, Vol.2, No.1, December, 2009, pp 1-7. ISSN 1941-9414. (shine david, Sourabh Agarwal, anand Prakash, chetna verma and tarun Sharma)
- Research paper (Shine david) entitled “Challenges in Strategic Human Resource Management” in Review of Business and

Technology Research, Vol.2, No.1, December, 2009, pp 1-5. ISSN 1941-9414.

Chapter in book

- Chapter entitled “Global Basel Norms and Indian Banking” in the book “Transcending Horizons through Innovative Global Practices” by Excel Books, New Delhi (February, 2009). ISBN-978-81-7446-708-9. (Alpana Trehan and Shine David)
- Chapter entitled “Mobile Marketing: A new Mantra” in the book “Transcending Horizons through Innovative Global Practices” published by Excel Books, New Delhi (February, 2009). ISBN-978-81-7446-708-9. (R.K.Sharma, Shine david and manish joshi)
- Cyber crimes in India,38 National conference on Transforming present economic challenges into global prosperity,MRSC,11-12 june 2009 ISBN:978-93-81583-83-8.
- Jain, Sangeeta, Vivek Sharma and Piyush Kendurkar (2009), “Effect of Quality of Work life on Organizational Citizenship Behavior”In V K Jain, *Strategies for Organizational Excellence*. New Delhi: PIPS- Excel. (ISBN 978-81-7446-784-3)
- Shrivastava, Deepak, Piyush Kendurkar and Vivek Sharma (2009), “e- Governance: Managing Human Resource” In V K Jain, *Strategies for Organizational Excellence*. New Delhi: PIPS- Excel. (ISBN 978-81-7446-784-3)
- Karuna Jain, Dr. Sangeeta Jain, and Dr. V. K. Jain (2009), Service Quality in Technical Education:A Conceptual in Opportunities and Challenges in the Global Business (Eds. V K. Gautam et al), New Delhi: Excel Books, pp. 619-625.
- Jain, Sangeeta, Vivek Sharma and Piyush Kendurkar (2009), “Effect of Quality of Work life on Organizational Citizenship

Behavior”In V K Jain, *Strategies for Organizational Excellence*. New Delhi: PIPS- Excel. ISBN: 978-81-7446-784-3.

- Shrivastava, Deepak, Piyush Kendurkar and Vivek Sharma (2009), “e- Governance: Managing Human Resource” In V K Jain, *Strategies for Organizational Excellence*. New Delhi: PIPS- Excel. (ISBN 978-81-7446-784-3)
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Mr.Niranjan Shrivastava

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Dr. Alpana Trehan

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Dr. M.K. Arya

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Ms.N.B.Siddiqui:

- Presented a paper entitled “The Impact of Customer Satisfaction and Customer Relationship Quality on Customer Retention: With Special Reference to Banking Industry” International Conference “Managing Excellence for Emerging Global Paradigm in Business and Technology” organized at CH Institute Of Management & Commerce, Indore, India in association with ,DBMA, University of Maryland, Eastern shore, USA, Dt. July15-16, 2011- ISSN No.1941-9414 volume 1-11 pg.719-728
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Ms.Anandita Chaterjee:-

- ‘Managing Human Resources and Organizational Commitment’, presented at AICTE sponsored National Multi-Conference organized by Lakshmi Narain Institute of Technology, Indore : Contemporary Global Trends in technology and Management, August, 2012.(Published)
- ‘Impact of Servqual and Customer satisfaction on Customer loyalty of Bharti Airtel in Indore, presented at International Conference on Dynamics of Innovative Practices in Management, organized by Maharaja Ranjit Singh College of Management and Technology, December 2012. (Published)

Ms.N.B.Siddiqui:-

- Presented a paper entitled “Impact of e-banking in Indore city: an empirical study”. Paper was presented in international conference organized at MHRC, indore. Dt. Dec. 22,2012. Indore

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Dr.P.N.Mishra :-

- Society, Education and Teacher, *University News*, Vol.51 No 23, (With Sharma Kapil and Mishra Vishnu N.)
- Access, Equity and Inclusion: Issues in Higher Education, *University News*, Vol.50 No 32(With Sharma Kapil and Mishra Krishna N.)Aug 06-12 2012.
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Dr.Rajeev Gupta :-

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- Paper published on “SMS advertising in India: is Tom Roust model for explaining Intention?” in International Journal “Organisations and Markets in Emerging Economics, Vol. 3 no. 1 (5) year 2012, ISSN No. 2029-4581
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Ms.N.B.Siddiqui :-

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Dr.Vivek Sharma :-

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Dr. Jayant Sonwalkar

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Dr. Deepak Shrivasta

- Deepak Shrivastava, (2012) BBA III unit 8 Business to Business, Vardhaman Mahaveer Open University, Kota, ISBN
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Dr.P.N.Mishra :-

- A Study of Educational Entrepreneurship in Indore, Tenth Biennial Conference on Entrepreneurship (Conference Papers), Entrepreneurship Development of India, Ahmedabad, Vol II, ISBN :978-93-80574-47-9 , 2013, (With Jain,Pooja)

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Dr.A.K.Jain

“Application of Business Process Re- engineering to Improve the Efficiency of Blood Collection Unit of Tertiary Care Hospital: A Case Study” pp 40-47 “Business Innovations and Entrepreneurship” by Excel Books, New Delhi January, 2012 ISBN-978-93-5062-004-5.

Ms.Deepa Katiyal

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- Chaplot Swati, Vivek Sharma and Sangeeta Jain, “*A study of Organizational Climate in Manufacturing Industry*” in *Management Research: Current Trends and Practices Society of Management and Behaviour Science* (ISBN 978-93-81505-48-9)

Dr.Shine David :-

- Chapter entitled “*Indian Issues in Location Based Marketing*” in the book “*Global Forces shaping the future of Business and Society*” by Indra Publishing House, Bhopal, December, 2012 .PP 48-56, ISBN: 978-93-82518-04-4 (Shine David, Mukul Goswami and Vipin Patidar)
- Chapter entitled “*Impact of Emotional Intelligence on professionalism: A case Study*” in the book “*Global Forces shaping the future of Business and Society*” by Indra Publishing House, Bhopal, December, 2012 .PP 199-206, ISBN: 978-93-82518-04-4 (Shine David, Ajai Kumar Jain, Kanhiya Sharma and Rituraj Lakhera)
- Chapter entitled “*Application of Business Process Re-engineering to Improve the Efficiency of Blood Collection Unit of Tertiary Care Hospital: A Case Study*” in the book “*Business Innovations and*

Entrepreneurship” by Excel Books, New Delhi January, 2012. PP 40-47, ISBN-978-93-5062-004-5. (A. K. Jain, Shine David and Abhudhay Tiwari)

Mr.B.P.Singh :-

2012

- Study of customer awareness for safety measures with reference to fire safety at shopping malls in indore city National conference on Dynamics of Innovative Practices in Mmanagement, MRSC,Indore,,22-24 Dec-2012 ISBN : 978-93-5062-183-7.

Mr.Achal Hardia :-

- Hardia A., Sharma K.,(2013) Essentials of Good Governance in Management Institutes paper presented at National Seminar on Ethics and Ethos in Management at Pacific Academy of Higher Education and Research University, Udaipur from 27-28 July 2013. ISBN number 978-93-5104-465-7.
- Hardia A.(2013) E-Learning in Higher Education: Challenges and Prospectus paper presented at National Conference on Management Horizons in Changing Economic Environment: Visions and Challenges at Shri Vaishnav Institute of Technology and Science, Indore on 03 August 2013. ISBN number 978-93-5126-272

23. Details of patents and income generated: NIL

24. Areas of consultancy and income generated: NIL

/ Faculty selected nationally / internationally to visit other laboratories / institutions / industries in India and abroad

Dr. P.N.Mishra

Dr. P.K.Gupta

Dr. Rajiv Gupta

Dr. Jayant Sonwalkar

Dr. Sangeeta Jain

Dr. A. Trehan

Dr. Rajnish Jain

Dr. Deepak Shrivastava

Dr. Kapil Sharma

Dr. N. K. Totla

Dr. M. K. Arya

Mr. Niranjana Shrivastava

25. Faculty serving in

- a) National committees b) International committees c) Editorial Boards d) any other (please specify)

All the faculty members are working as members in many committees either at departmental level or at national or international levels.

27. Faculty recharging strategies (UGC, ASC, Refresher / orientation programs, workshops, training programs and similar programs).

Academic Staff Development Programmes	Number of faculty
Refresher courses	09
HRD programmes	06
Orientation programmes	09
Staff training conducted by the university	Yes

Staff training conducted by other institutions	IT centre conducted staff training in computer skills
Summer / Winter schools, workshops, etc.	Course Revision Workshop was conducted during summer vacation May 2013

28. Student projects

- percentage of students who have done in-house projects including inter-departmental projects

MBA (FA), MBA (MM), MBA (HR), MBA (DM), MBA (HA 2 years and 5 years) and MBA (E-Com 2 years and 5 years)

- 1st year Summer Training.(All P.G. Students) – 100%
- 2nd year Major Research Project under In-house Faculty.(All Final Year PG and UG Students) – 100%
- percentage of students doing projects in collaboration with other universities / industry / institute : All the Summer Training Projects are done in the Industries – 100%

29. Awards / recognitions received at the national and international level by

- Faculty : Dr. P.N.Mishra
- Doctoral / post doctoral fellows: Publish Research papers
- Students: Many students every year receive awards in various events

30. Seminars/ Conferences/Workshops organized and the source of funding (national /international) with details of outstanding participants, if any.

* Development Program Organized (2008 July to June 2013)

- Workshops = 41
- Refresher Course = 00
- Orientation Course = 00
- Training Programme = 12
- Any Other Programs = 17

31. Code of ethics for research followed by the departments

- Data should be genuinely collected from authentic sources
- No Plagiarism and appropriate referencing of other's work.
- Areas which contribute to building National Knowledge Bank
- Promoting research areas of social relevancy
- Following scientific guidelines for conduct of research
- Respect for Intellectual property rights of individual and institutions
- Explicitly acknowledge the work of others when referring to them in any shape, form or manner in his/ her own work.
- Follow principles of ethical and social responsibility

32. Student profile programme-wise:

Year	PG Course 2011-13		NRI In All Courses		Total	UG Course 2010-2013		Total
	Male	Female	Male	Female		Male	Female	
2008	706	470	13	05	1176	202	165	367
2009	702	508	15	03	1210	222	148	370
2010	631	496	16	02	1127	197	166	363
2011	567	524	08	03	1091	158	194	352
2012	854	765	03	03	1619	159	187	346
2008- 2013 Sessions	3460	2763	55	16	6223	938	860	1798

many students have cleared Civil Services and Defense Services examinations, NET, SET, GATE and other competitive examinations? Give details category-wise.

33. Diversity of Students

S. No.	Year	Total students	M.P. Domicile	Out of M.P.	Open		SC		ST		OBC	
					M	F	M	F	M	F	M	F
1	2008	1176	936	240	391	197	217	123	58	33	102	55
2	2009	1210	964	246	412	194	230	117	59	35	110	53
3	2010	1127	895	232	385	178	206	125	54	28	100	51
4	2011	1091	865	226	372	172	199	120	52	28	98	50
5	2012	1619	1284	335	552	255	296	177	78	42	145	74

The above information is for only Post Graduate courses.

34. Student progression

Student progression	Percentage against enrolled
UG to PG	>95%
PG to M.Phil.	<1%
PG to Ph.D.	
Ph.D. to Post-Doctoral	-
Employed Campus selection Other than campus recruitment	Roughly 60-70% Roughly 25-30%
Entrepreneurs	Roughly 15%

35. Diversity of staff

Percentage of faculty who are graduates	
of the same university	65%
from other universities within the State	18%
from universities from other States	15%
from universities outside the country	Nil

36. Number of faculty who were awarded M.Phil., Ph.D., D.Sc. and D.Litt. during the assessment period: 08

37. Present details of departmental infrastructural facilities with regard to

- a) Library : Books 30524
- b) Internet facilities for staff and students : Yes
- c) Total number of class rooms : 22
- d) Class rooms with ICT facility : 22
- e) Students' laboratories : Computer Laboratory 65
- f) Research laboratories NA

38. List of doctoral, post-doctoral students and Research Associates

S.No.	Name of supervisor	2008	2009	2010	2011
	Dr. P.N. Mishra	-	3	5	-
	Dr. P. K. Gupta	-	2	3	1
	Dr. Rajeev Gupta	3	-	-	5
	Dr. Jayant Sonwalkar	2	2	2	2
	Dr. Sangeeta Jain	1	5	-	-
	Dr. Rajnish Jain	1	-	-	1
	Dr. Alpna Trehan	3	2	4	3
	Dr. Rajendra Singh	-	5	1	-
	Dr. Deepak Shrivastava	4	-	-	4
	Dr. Kapil Sharma	3	2	1	3
	Dr. N.K. Totla	1	5	-	-
	DR. Manishkant Arya	-	-	-	3

39. Number of post graduate students getting financial assistance from the university.

S.No.	Year	ST	Amount Sch.	SC	Amount Sch.	OBC	Amount Sch.	Total
01	2008-2009	53	546755/-	96	226585/-	97	1431126/-	246
02	2009-2010	76	5433850/-	135	6308985/-	158	7078065/-	369
03	2010-2011	90	1802651/-	137	3112332/-	171	4608330/-	398
04	2011-2012	79	1974760/-	135	3585825/-	169	4601920/-	383
05	2012-2013	68	3063896/-	108	4968215/-	181	4718100	357

40. Was any need assessment exercise undertaken before the development of new programme(s)? If so, highlight the methodology.

The need assessment exercise included discussion with industry experts, departmental committee members, Board of Studies members and Faculty of Management Studies members.

41. Does the department obtain feedback from

- a. faculty on curriculum as well as teaching-learning-evaluation? If yes, how does the department utilize the feedback?

Yes, the provided feedbacks are analyzed by the Institute and then discussed during Departmental Committee. The changes are made according to analysis to offer appropriate changes in curriculum. The Institute is following the model of curriculum development starting from industry need through integrated feedback mechanism and need assessment through academic and corporate experts along with students and faculty members.

Faculty involved in curriculum design: All Faculty members participate in curriculum design. This is required due to Management being an interdisciplinary area. Each faculty member gives input according to his / her functional expertise.

- b. students on staff, curriculum and teaching-learning-evaluation and how does the department utilize the feedback?

- Institute uses the feedback as indicator of the overall quality of the teaching and learning, infrastructure, behaviour of the staff and faculties to students. The required changes are implemented using this indicator and incorporate suggestions given in the feedbacks.
- 360 degree feedback of all the stakeholders includes students including research scholars alumni, parents, faculty, corporate .Significant changes have been brought in introducing new courses, for example Business Intelligence, Financial Modelling, Contemporary Issues in Marketing, Human Resource Information System

- c. alumni and employers on the programmes offered and how does the department utilize the feedback?

Institute improves the program by incorporating the suggestions from feedbacks.

42. List the distinguished alumni of the department (maximum 10)

1. Bhaskar Dasgupta (Batch: 1987-89)

Programme Director, Global Trade & Receivables Finance, Sales Transformation Programme

HSBC , London. UK.

2. Ashwini Sharma (Batch: 1992-94)

Managing Director - Strategy and Sales Excellence at Asia Pulp and Paper (APP)

3. Bhupendra Sajwan (Batch: 1994-96)

SVP - Strategic Service Delivery, SunGard Insurance

SunGard Financial Systems, Greater New York City Area, US

4. Tarun Agarwal (Batch: 1991-93)

Head - Alternate Channels, Products and Innovations (Payment Systems), Development Banking & FI , Ratnakar Bank Limited ,Mumbai ,India

5. Amrith Pal Singh Sandhu (Batch: 1995-97)

Country NPS Manager, *Philips Electronics India Ltd , Mumbai ,India*

6. Navneet Anhal (Batch: 1998-2000)

Chief Executive Officer, Zee Learn Limited , Mumbai

7. Amitabh Singh (Batch: 1994-96)

GM South Asia & Country Head India at Global Sources, Mumbai Area, India

8. Anshuman Singh (Batch: 1991-93)

Chief Executive Officer, Future Logistics Ltd., Mumbai, India

9. Arbind Lochan (Batch: 2002-04)

Marketing Business Leader- Asia Pacific, RS Components, Singapore.

10. Nilay Arora (Batch: 2001-03)

Senior Director - Marketing & Business Head, *ibibo Web private Limited, New Delhi, India*

43. Give details of student enrichment programmes (special lectures / workshops / seminar) involving external experts.

Experts from corporate sector delivered the lectures on various topic like HR, finance, hospital administration.

NAME	Designation	Organization	Topic	Date/Month
Akbar Khan	Manager (HR)	AI Tayer Group Dubai	Communication Skill	Feb. 2009
Amit K. Saxena	GM (HR)	Solvay Indian	Preparing for Placements	Jan. 2009
Anas Khan	Manager (Mkt)	AI Futtaim Watches & Jwels	Experience Sharing about corporate	March 2008
Bhaskardas Gupta	Program Director	HSBC	Business insights	Dec. 2009
Charanjeet Singh Bhatia	VP Fraud & Investigation	TCS	Trends in Financial Markets	Feb. 2009
Harmeet Chabhra	Manager (HR)	Diaspark India	IT and innovation	Nov. 2010
Harpulak Bahadur	VP Adventory		Experience Sharing	Oct. 2010
Rajesh Kamath	AVP	Bajaj	Leadership and Team work	Sept. 2008
Ajit Talreja	Manager (HR)	Cummins	Industry Expectations	Dec. 2011
Ramchandra Arya	Consultant	TCS	Opportunities in IT industry	Oct. 2012
Sandeep Atre	Director	CH Edgemakers	Motivational Lecture	Nov. 2012
Pankaj Mittal	CTO	Impetus	Tips for success	Aug. 2008
Sity C. Kurian	GM	Consolidated Shipping	Business communication	Oct. 2008
Somendra Pant	Asso.Professor	Clarkson Univ.	Knowledge Development	Nov. 2011
Sonit Porwal	Director	Infosoft Technologies	Experiential Insights	Oct. 2010
Sunita Kishnani	AVP (Mktg)	Diaspark	Global Challenges	Oct. 2010
Vinay Dalal	AVP (HR)	Reliance Retail	Changing Retail Industry	Dec. 2010
Bupendra Sajwan	SVP	Sunguard	Experience Sharing	Dec. 2008
Sanjeev	Principal Consultant	CSC	Preparing for Managerial Job	Jan. 2013
Dr. Girdhar Gyani	Director	QCI	NABH in Hospitals	Feb. 2013
Dr. Manoj Jain	Infection Controller	Haward Medical Center	Trends in Healthcare Industry	Feb. 2013
Dr. Y.P. Bhatia	Director	Astron	NABH preparedness	Feb. 2013
Dr. Rajiv Choure	VP	Care Hospital	Best Hospital Practices	March 2013
Firoj Quarishi	GM	Bombay Hospital	Marketing Healthcare Services	Feb. 2012

44. List the teaching methods adopted by the faculty for different programmes.

- Teaching of advanced topics in details by using International research articles, e-journals, databases and online books.
- To improve communication and research skills, presentations delivered by students on research topics.
- Student participation in research is encouraged to some extent through major research projects that form part of the evaluation process at the UG/PG level.
- The students are encouraged to do field based project with industry support.
- The research aptitude is inculcated among PG and M.Phil. Students through project work.
- The M. Phil students are also motivated to make their research contribution through good quality Dissertation.
- Students join Ph.D. programme in the institution itself.
- The institute facilitate and implement research projects, proposals by forwarding them to related people/authorities.

45. How does the department ensure that programme objectives are constantly met and learning outcomes are monitored?

The basic objectives of Institute's curriculum / syllabi are to enhance the theoretical and practical understanding as well as skills of students in the area of management. Following measures are adopted to ensure monitoring of the programme objectives and learning outcomes:

- Regular attendance
- Session Plan
- Faculty meetings
- Student performance through class tests, quizzes, internal and main exams.
- Student participation in academic and extracurricular activities.
Student placements

46. Highlight the participation of students and faculty in extension activities.

- A wide range of activities, for example, community development, social work, health and hygiene, eye and blood donation, campus cleaning and beautification, and AIDS awareness are regularly conducted by the University, in which our students actively participate.
- Students and Faculty members also provide their services to some NGOs.
- Institute organizes lectures, competitions, seminars, case studies, and FDP to promote extension activities.

48. Give details of “beyond syllabus scholarly activities” of the department.

- a. Participation in various conferences, seminars and lectures.
- b. Blood donation camps organized by NSS.
- c. Training program and guest lecture for students.
- d. Mentors provide counselling to students on the personal problems, life style, career and to teach them to become good human being.

49. State whether the programme/ department is accredited/ graded by other agencies? If yes, give details.

AICTE PERMANENT INSTITUTE ID: 1- 487630871
CURRENT APPLICATION NUMBER OF 13-14: 1- 372754972
APPLICATION NUMBER OF 12-13: 1- 742211842
AICTE FILE Number: 431/26-8/MCP(M)94
APPLICATION TYPE: EXTENSION-EXPANSION-CLOSURE
ORGANIZATION REGISTRATION NUMBER: 53269

50. Briefly highlight the contributions of the department in generating new knowledge, basic or applied.

- The Institute makes significant contribution in generating new knowledge, both basic and applied by undertaking research, publication and other developmental activities.

- Faculty is engaged in scholarly research on a regular basis. The outcome is reflected in the form of academic publications of faculty members. In all 162 research papers and 66 chapters in books have been published in last five years. Seven books have been authored by Faculty and one book is edited during the same period. Publication of research papers in national and international journals, chapters in books and authored books reflect upon the contribution in terms of generating new knowledge at basic level.
- Eight faculty members have been awarded Ph.D. during the assessment period. They have worked on important research issues pertaining to social, corporate, national and international dimensions. Their work has filled certain identified research gaps. As an outcome of Ph.D. work many research papers have been published. Thesis of their work is available in the library and database for further reference by other research scholars, thereby contributing to body of knowledge.
- Research work of M.Phil. Students and scholars registered in Ph.D. programs under different faculty members are also work on suitable research issues. They also present their work in seminars and conferences, publish as chapter in books and research papers. Their dissertations are also available for future references by other scholars.
- Faculty members regularly participate in national and international conferences and seminars by presenting their research work.
- Many faculty members have developed study material for distance learning program offered by Vardhaman Mahaveer Open University, Kota
- Faculty members participate in curriculum / syllabus development and revision for other institutes on regular basis in the university teaching departments as well as in autonomous colleges.
- As members of Faculty of management studies and Board of studies in management, the Institute's faculty members undertake curriculum / syllabus development activities for various management programmes offered by the University.

- Two faculty members have been awarded UGC sponsored research projects.
- Institute updates syllabus and course curriculum on annual basis by conducting structured workshops. Expertise and feedback of all the stakeholders is duly incorporated. New subjects are also added according to the needs of Industry.
- Faculty members also undertake training programs for both Public and Private sector organizations. Study material for the participants is developed and distributed as per program design and requirements.
- Workshops and Faculty Development Programmes are regularly offered by the Institute for in house as well as Faculty of other institutes. During the programmes experts from Academics and Industry are invited to share their knowledge and experience. Collective wisdom is created during the entire learning process. Study material is also designed and provided to the participants.

51. Detail five major Strengths, Weaknesses, Opportunities and Challenges (SWOC) of the department.

Strengths:

- Updated Curriculum
- Industry Relations
- Students placement
- Faculty members expertise
- ICT enabled teaching learning process.

Weaknesses

- Limited autonomy for expansion and developmental activities
- Limited financial autonomy
- Shortage of full time permanent faculty members.

- Shortage of supporting and administrative staff.
- Need for more Infrastructure for new programmes.

Opportunities

- International and National collaborations will improve research standards and opportunities to students.
- Research skills and aptitude of faculty members and students will further improve the quality of teaching and research.
- International fellowships for the faculty members will enhance the communication and research skills further.
- Use of ICT for e-content development
- Short term courses for specific areas

Challenges:

- To emerge as one of the top Business Schools in the country.
- Recruitment of high quality full time faculty.
- Creating International visibility

52. Future plans of the department.

- Starting research journal
- Establishing Centre of Excellence in some functional areas.
- Emphasise on Corporate training and consultancy
- National and international collaborations
- An extension of I.M.S. building has been planned and construction is to start soon.
- IT infrastructure up gradation

Write up of efforts for Quality Sustenance and Assurance in the Institute of Management Studies - B

- The Institute is continuously putting efforts towards maintaining the quality by promoting research and quality of teaching.
- Research publications are done by faculty members in refereed journals, chapters in books, edited books and authored books.
- Faculty members participate in International and National conferences, seminars, workshop and training programmes.
- The Institute organizes workshops and faculty development programmes to enhance knowledge and skills of faculty members.
- Curriculum and syllabus for all the courses are revised every year through a rigorous process involving faculty members, experts from academics and industry, and alumni. Syllabus of Internationally highly rated institutes are also referred to upgrade the standards to global level
- Academic performance and industry placement of our students during M.B.A which is very big achievement for Institute and University.
- Students are provided support and counselling for upgrading their knowledge and skill, and strategies to crack competitive interviews of companies.
- Student feedback is obtained on teaching – learning process as well as on curriculum and syllabus.
- The Institute recruit number of contractual – temporary and full time faculty members who also contributes to support teaching and research to students.
- All the recruited faculties are qualified and experienced as per UGC norms.

- The institute has introduced many new courses such as MBA (Disaster Management); MBA (Human Resource) and M.Phil. (Management).
- The Infrastructural facilities are regularly upgraded.
- Teaching is ICT enabled with required IT infrastructure.
- The Institute has its Internal Quality Assurance Cell which keeps on monitoring the quality improvement efforts, documenting various activities, facilitating AICTE approvals, UGC accreditation, and regular meetings to discuss new ideas.
- The institute participate in the Quality Assurance meetings, workshops, and lectures at the University level.
- The constitution of the Institute’s IQAC is as follows:

Chairman: Director
Jain

Coordinator: Dr. Rajnish

Faculty Incharge and team members for Seven Criteria as per NAAC guidelines:

S. No.	IQAC Activities	Faculty Incharge	Team Members
1.	Curricular Aspect	Dr. Sangeeta Jain	Dr. N.K. Totla Ms. N.B. Siddiqui Ms. Jyoti Jain
2.	Teaching Learning and Evaluation	Dr. Kapil Sharma	Dr. N. Waikar Mr. Piyush Kendurkar Mr. Avnish Vyas Mr. Alok Malviya

3.	Research Consultancy and Extension	Dr. J. Sonwalkar/ Dr. M.K. Arya	Dr. A.K. Jain Mr. Santosh Choube Ms. Deepa Katyal
4.	Student Support & Progression	Dr. P.K. Gupta / Dr. Deepak Shrivastava	Dr. Pankaj Chauhan Ms. Bhawana Saun
5.	Infrastructure & Learning Resources	Dr. Rajiv Gupta	Dr. Deepak Shrivastava Mr. B.P.Singh Ms. Divya Purohit
6.	Governance, Leadership and Management	Dr. A. Trehan / Dr. N. K. Totala	Dr. Vivek Sharma Mrs. A. Chatterjee Ms. Kavita Sharma
7.	Innovation and Best Practices	Dr. Rajnish Jain / Mr. Niranjan Shrivastava	Dr. C.C. Motiani Dr. Shine David Ms. Sona Fating Mr. Achal Hardiya Mr. F.E. Vajifdar

Declaration by the Head of the Department- C

I certify that the data included in this Self-Study Report (SSR) are true to the best of my knowledge.

This SSR is prepared by the institution after internal discussions, and no part thereof has been outsourced.

I am aware that the Peer team will validate the information provided in this SSR during the peer team visit.

Signature of the Head of the
institution with seal:

Place:

Date: